

IHAB ALBAHNASWAI

Business Systems Administrator, CRM Systems & IT Applications



PERSONAL DETAILS

Phone: +49 178 2844840 **Email:** <u>ihab.wj@gmail.com</u>

Valid Residency: Frankfurt am Main, Germany

Germany Work Permit: Yes Flexible to Relocate Yes

Date of Birth:26.11.1986NationalityPalestinian

WORK EXPERIENCE

July-2017 CRM/Business Systems Administrator

To Dec-2021 IT Department

Jun-2012 Customer Technical Service - Team Manager

to July-2017 Service Group Department



MAIN IT/CRM PROJECTS

July-2021 Implementing a New Customer Communication Journeys

Push a payment notifications and reminders through TV

Force Messages, TV Mails and SMS.

Dec-2017 to VAT (Value Added TAX) Implementation

April-2021 A new VAT rules implementation in 6 GCC countries.

Business Simplification

Aug-2020 Restructure all software products and implement a new

to Oct-2020 customer Journey.

Jun-2018 Packages Upgrade and Price Increase

to Aug-2019 A yearly force upgrade project for customers' packages.

Mar-2018 **Netflix Integration**

Introduce Netflix as Add-on service.

MAIN SERVICE GROUP PROJECTS

Dialer Project

Jan-2017 An outbound call system based on segmentation for a

better customer experience.

Jan-2016 New CRM System & UI

A migration to a new core system & user interface

Aug-2014 New IVR Setup

A unique customer experience through IVR System

Duties and Responsibilities:

- Resolve the daily Business systems techno-functional incidents raised in ServiceDesk and Jira
 by the service group, sales, marketing, Supply Chain, Finance and any impact on revenue
 and work on fixing the root cause by applying the needed changes in system configuration
 module or by direct updates in Oracle Database.
- Understand the business requirements by identifying the CRM systems changes and coordinate with Developers and other stakeholders accordingly.
- Identify the CRM systems risks, work on data cleansing and reconciliations.
- Create and maintain automated background processes by developing Oracle SQL jobs &
 System queries and apply a recurring based monitoring and maintaining.
- Handle user accesses, Roles, permissions and security in Business Systems.
- Develop and configure activities of the new changes in the CRM system configuration module, B2B, B2C as well as all the related changes of the IT applications' databases according to the BRDs and the CRs raised by business.
- Configure customer Campaigns/Offers based on business requirements.
- Manage and apply direct updates and manipulating the customers' data once requested.
- Maintain and run the Billing and Collection applications and provide support once required.
- Maintain customer billing communications via the systems' channels based on provided segmentation by the management team.
- Perform a regression or smoke tests on the new CRM system/application changes prior the hand over to QA & UAT teams.
- Support business analysts, QA and UAT teams by identifying and resolving system problems, as well as discuss new projects' launching plans and the consequences of the system's changes.
- Ensure that all Change Requests and configurations are completed ahead of the deadlines.
- Effective communication with all stakeholders with respect to various projects; configuration changes and the completed or pending tasks.
- Prepare the weekly team achievement reports to the IT management.
- Assist in leading the CRM team and provide the required support to the team and to the upper management.

EDUCATION

2005 - 2007 **Diploma in information system**

International College of Law, Business Ajman-UAE Administration and Technology

SKILLS AND KNOWLEDGE

- Self-learning
- Leadership
- Team player
- Time management
- Project management
- Professional Communications
- Technical and analysis
- Training and observation
- Attention to details
- Get done attitude
- Ability to adapt
- Basic HTML Knowledge
- MS Excel and MS Power PI Reports
- Knowledge of Toad for Oracle DB and MS SQL Server
- Salesforce Admin course Knowledge (Preparing to be Certified)

OTHERS

Languages: Arabic – Native

English - Fluent German - Poor (A1)

Hobbies: Fitness Sports

Overlanding Adventures